

MINISTERIO DE COMERCIO E INDUSTRIAS  
Oficina de Inteligencia Comercial

**Esquemas analíticos de oportunidades de exportación para algunos rubros agrícolas**

El presente informe muestra de forma esquemática las oportunidades de exportación que se vislumbran para 9 rubros agrícolas<sup>1</sup> de interés escogidos por la Unidad de Agronegocios del Ministerio de Desarrollo Agropecuario. Para cada uno de estos rubros se incluye un resumen de algunos datos como los que muestran a continuación, para 3 potenciales mercados que se han identificado inicialmente.

**Rubro (subpartida XXYY.ZZ)**

Fracción <sup>1</sup>	País <sup>2</sup>	NMF <sup>3</sup>	Arancel Preferencial <sup>4</sup>	Precio Promedio de Importación <sup>5</sup>	Precio Promedio de Exportación <sup>6</sup>	Oportunidades de Exportación <sup>7</sup>
07099300	Canadá	0%	0%	\$1.11 ✓	\$0.50 ✓📍	★★★★★

**Requisitos de importación<sup>8</sup>**

- 1: Código arancelario (a nivel de 8, 10 ó 12 dígitos según la nomenclatura arancelaria de cada país).
- 2: Mercado identificado con oportunidades.
- 3: Arancel de Nación Más Favorecida (arancel general aplicable a terceros países).
- 4: Arancel aplicado a importaciones de bienes originarios de Panamá.
- 5: Precios cif por kilo para el año más reciente que se tengan datos (actualmente 2020 y 2021 para algunos países). El ✓ indica que se trata de un dato actualizado y en caso contrario se mostraría el símbolo ⚠.
- 6: Precios fob por kilo para el dato más reciente que se tenga disponible (actualmente noviembre de 2021). El símbolo 📍 indica que se trata del precio promedio para el mercado que se muestra en la columna de País, de lo contrario aparecerá el símbolo 🌐.
- 7: Lógica de activación de las estrellas de oportunidades:



A través de algoritmos que permiten identificar las mejores oportunidades a través de un sistema de activación de estrellas doradas (★) se ha establecido las siguientes condiciones para la activación de las estrellas (★):

- i. El arancel preferencial aplicable a Panamá es inferior al arancel de Nación Más Favorecida (NMF) que se aplica a terceros países. Si el NMF ya es de hecho 0%, la estrella aparece de color naranja (★)
- ii. Panamá en la práctica ya exporta ese producto, aunque a otros destinos, lo que viabiliza exportaciones a nuevos socios comerciales.
- iii. El precio de importación del socio comercial de sus otros proveedores está al menos 20% por encima del relevante precio de exportación de Panamá hacia otros destinos, por lo que tenemos un precio competitivo.
- iv. La dinámica reciente (últimos 24 meses) de importaciones de la fracción arancelaria de interés, desde el socio comercial relevante, muestra un crecimiento positivo (mercado en expansión).
- v. Comportamiento de la demanda en el conjunto de los países analizados en la plataforma (50 hasta la fecha). Si existe entre 25%-50% de los países con crecimiento en las cantidades demandadas se activa media estrella. Si es 50%+ se activa la estrella completa.

8: Se muestra la información disponible para el producto específico en el mercado de interés, según la herramienta *Market Access Map* del *International Trade Center*.

<sup>1</sup> Zapallo, sandía, melón, plátano, yuca, cacao, aceite de palma, café y azúcar. Inicialmente se había incluido la pitahaya pero este producto no tiene un código arancelario específico a nivel internacional (subpartida) por lo que los datos sobre tratamiento arancelario, no arancelario e importaciones internacionales reflejan un grupo de frutos diversos, lo que no permite una focalización para identificar potenciales oportunidades concretas para la pitahaya.

## 1. Zapallo (subpartida 0709.93).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
07099300	Canadá	0%	0%	\$1.11 ✓	\$0.50 ✓📍	★★★★★

### Requisitos de importación:

#### Regulatory requirements ①

For product 07099300 – Other vegetables, fresh or chilled : Other : Pumpkins, squash and gourds (Cucurbita spp.)  
 Exported from Panama to Canada  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2018  
 NTM year: 2017  
 Source: UNCTAD

Import requirements applied to this product	Total measures 51
A140 - Authorization requirement for SPS reasons for importing certain products ①	2 ▼
A150 - Authorization requirement for importers for SPS reasons ①	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ①	2 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ①	9 ▼
A310 - Labelling requirements ①	11 ▼
A320 - Marking requirements ①	1 ▼
A330 - Packaging requirements ①	2 ▼
A420 - Hygienic practices during production related to SPS ①	1 ▼
A500 - Treatment for elimination of plant and animal pests and disease-causing organisms in the final product (e.g. post-harvest treatment) or prohibition of treatment ①	2 ▼
A800 - Conformity assessment related to SPS ①	1 ▼
A830 - Certification requirement ①	2 ▼
A840 - Inspection requirement ①	1 ▼
A850 - Traceability requirements ①	1 ▼
B330 - Packaging requirements ①	2 ▼
B410 - TBT regulations on production processes ①	1 ▼
B420 - TBT regulations on transport and storage ①	1 ▼
B600 - Product identity requirement ①	1 ▼
B700 - Product-quality, safety or -performance requirement ①	3 ▼
B830 - Certification requirement ①	1 ▼
B851 - Origin of materials and parts ①	1 ▼
B890 - Conformity assessment related to TBT, n.e.s. ①	1 ▼
C200 - Direct consignment requirement ①	1 ▼
C300 - Requirement to pass through specified port of customs ①	2 ▼
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPS and TBT chapters ①	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
07099300	Australia	0%	0%	\$2.00 ✓	\$0.41 ✓🌐	★★★★★

**Requisitos de importación:**

## Regulatory requirements ⓘ

For product 07099300 – "Fresh or chilled pumpkins, squash and gourds" "Cucurbita spp."  
Exported from **Panama** to **Australia**

*No data available for selected reporter, partner, product combination.*

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
07099300	Aruba	0%	0	\$1.22 ✓	\$0.41 ✓ 🌐	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product 07099300 – Other vegetables, fresh or chilled: Other: Pumpkins, squash and gourds (Cucurbita spp.)  
Exported from Panama to Aruba

*No data available for selected reporter, partner, product combination.*

## 2. Melón (subpartida 0807.19).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
08071900	Suiza	2 Fr. per 100 kg gross	0%	\$1.70 ✓	\$0.55 ✓🌍	★★★★★

### Requisitos de importación:

#### Regulatory requirements ⓘ

For product: 08071900 – Melons (including watermelons) and papaws (papayas), fresh; melons (including watermelons); other  
 Exported from Panama to Switzerland  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2012  
 NTM year: 2019  
 Source: ITC (Market Access Map)

Import requirements applied to this product	Total measures 40 ^
A130 - Systems Approach ⓘ	1 ▼
A140 - Special Authorization requirement for SPB reasons ⓘ	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ⓘ	2 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ⓘ	3 ▼
A310 - Labelling requirements ⓘ	4 ▼
A410 - Microbiological criteria of the final product ⓘ	1 ▼
A420 - Hygienic practices during production ⓘ	1 ▼
A610 - Plant growth processes ⓘ	1 ▼
A620 - Animal raising or catching processes ⓘ	1 ▼
A630 - Food and feed processing ⓘ	1 ▼
A640 - Storage and transport conditions ⓘ	1 ▼
A690 - Other requirements on production or post-production processes, not elsewhere specified ⓘ	1 ▼
A830 - Certification requirement ⓘ	1 ▼
A850 - Traceability requirements ⓘ	1 ▼
A900 - SPB measures not elsewhere specified. ⓘ	1 ▼
B140 - Authorization requirement for TBT reasons ⓘ	1 ▼
B310 - Labelling requirements ⓘ	8 ▼
B410 - TBT regulations on production processes ⓘ	2 ▼
B420 - TBT regulations on transport and storage ⓘ	1 ▼
B490 - Production or Post-Production requirements not elsewhere specified. ⓘ	1 ▼
B600 - Product Identity requirement ⓘ	2 ▼
B800 - Conformity assessment related to TBT ⓘ	1 ▼
B830 - Certification requirement ⓘ	1 ▼
B850 - Traceability Information requirements ⓘ	1 ▼
B900 - TBT Measures not elsewhere specified. ⓘ	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0807190050	España	8.80%	0%	\$0.79 ✓	\$0.43 ✓📍	★★★★★

**Requisitos de importación:**

## Regulatory requirements ①

For product: 0807190050 – Fresh melons (excl. watermelons) : Amarillo, Cuper, Honey Dew (including Cantalene), Oteniente, Piel de Sapo, (including Verde Liso, Rochet, Tendral, Futuro

Exported from Panama to Spain

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2018

Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 29 ^
A120 - Geographical restrictions on eligibility ①	1 ▼
A130 - Systems approach ①	1 ▼
A140 - Authorization requirement for SPS reasons for importing certain products ①	1 ▼
A150 - Authorization requirement for Importers for SPS reasons ①	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ①	3 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ①	1 ▼
A310 - Labelling requirements ①	3 ▼
A330 - Packaging requirements ①	1 ▼
A410 - Microbiological criteria of the final product ①	1 ▼
A420 - Hygienic practices during production related to SPS conditions ①	1 ▼
A630 - Food and feed processing ①	1 ▼
A830 - Certification requirement ①	1 ▼
A840 - Inspection requirement ①	1 ▼
A850 - Traceability requirements ①	1 ▼
A851 - Origin of materials and parts ①	1 ▼
A852 - Processing history ①	1 ▼
A853 - Distribution and location of products after delivery ①	1 ▼
B310 - Labelling requirements ①	3 ▼
B320 - Marking requirements ①	1 ▼
B700 - Product quality, safety or performance requirement ①	1 ▼
B840 - Inspection requirement ①	1 ▼
E100 - Non-automatic Import-licensing procedures other than authorizations covered under SPS and TBT chapters ①	1 ▼
E125 - Licensing for the protection of public health ①	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0807190050	Eslovaquia	8.80%	0%	\$1.16 ✓	\$0.55 ✓ 🌐	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product: 0807190050 – Fresh melons (excl. watermelons) : Amarillo, Cuper, Honey Dew (including Cantalene), Oteniente, Piel de Sapo, (including Verde Liso, Rochet, Tendral, Futuro

Exported from Panama to Slovakia

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2018

Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 29 ^
A120 - Geographical restrictions on eligibility <sup>①</sup>	1 ▼
A130 - Systems approach <sup>①</sup>	1 ▼
A140 - Authorization requirement for SPB reasons for importing certain products <sup>①</sup>	1 ▼
A150 - Authorization requirement for Importers for SPB reasons <sup>①</sup>	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances <sup>①</sup>	3 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials <sup>①</sup>	1 ▼
A310 - Labelling requirements <sup>①</sup>	3 ▼
A330 - Packaging requirements <sup>①</sup>	1 ▼
A410 - Microbiological criteria of the final product <sup>①</sup>	1 ▼
A420 - Hygienic practices during production related to SPB conditions <sup>①</sup>	1 ▼
A630 - Food and feed processing <sup>①</sup>	1 ▼
A830 - Certification requirement <sup>①</sup>	1 ▼
A840 - Inspection requirement <sup>①</sup>	1 ▼
A850 - Traceability requirements <sup>①</sup>	1 ▼
A851 - Origin of materials and parts <sup>①</sup>	1 ▼
A852 - Processing history <sup>①</sup>	1 ▼
A853 - Distribution and location of products after delivery <sup>①</sup>	1 ▼
B310 - Labelling requirements <sup>①</sup>	3 ▼
B320 - Marking requirements <sup>①</sup>	1 ▼
B700 - Product quality, safety or performance requirement <sup>①</sup>	1 ▼
B840 - Inspection requirement <sup>①</sup>	1 ▼
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPB and TBT chapters <sup>①</sup>	1 ▼
E125 - Licensing for the protection of public health <sup>①</sup>	1 ▼

### 3. Sandía (subpartida 0807.11).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0807110000	Países Bajos	8.80%	0%	\$0.69 ✓	\$0.53 ✓📍	★★★★★

Requisitos de importación:

#### Regulatory requirements <sup>①</sup>

For product: 0807110000 - Fresh watermelons  
 Exported from Panama to Netherlands  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2019  
 NTM year: 2018  
 Source: EU Access2Markets (EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 29 ^
A120 - Geographical restrictions on eligibility <sup>①</sup>	1 ▼
A130 - Systems approach <sup>①</sup>	1 ▼
A140 - Authorization requirement for SPS reasons for importing certain products <sup>①</sup>	1 ▼
A150 - Authorization requirement for importers for SPS reasons <sup>①</sup>	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances <sup>①</sup>	3 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials <sup>①</sup>	1 ▼
A310 - Labelling requirements <sup>①</sup>	3 ▼
A330 - Packaging requirements <sup>①</sup>	1 ▼
A410 - Microbiological criteria of the final product <sup>①</sup>	1 ▼
A420 - Hygienic practices during production related to SPS conditions <sup>①</sup>	1 ▼
A630 - Food and feed processing <sup>①</sup>	1 ▼
A830 - Certification requirement <sup>①</sup>	1 ▼
A840 - Inspection requirement <sup>①</sup>	1 ▼
A850 - Traceability requirements <sup>①</sup>	1 ▼
A851 - Origin of materials and parts <sup>①</sup>	1 ▼
A852 - Processing history <sup>①</sup>	1 ▼
A853 - Distribution and location of products after delivery <sup>①</sup>	1 ▼
B310 - Labelling requirements <sup>①</sup>	3 ▼
B320 - Marking requirements <sup>①</sup>	1 ▼
B700 - Product quality, safety or performance requirement <sup>①</sup>	1 ▼
B840 - Inspection requirement <sup>①</sup>	1 ▼
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPS and TBT chapters <sup>①</sup>	1 ▼
E125 - Licensing for the protection of public health <sup>①</sup>	1 ▼



Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0807110000	España	8.80%	0%	\$0.63 ✓	\$0.40 ✓📍	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product: 0807110000 - Fresh watermelons  
 Exported from Panama to Spain  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2019  
 NTM year: 2018  
 Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 29 <sup>^</sup>
A120 - Geographical restrictions on eligibility <sup>①</sup>	1 ▼
A130 - Systems approach <sup>①</sup>	1 ▼
A140 - Authorization requirement for SPS reasons for importing certain products <sup>①</sup>	1 ▼
A150 - Authorization requirement for Importers for SPS reasons <sup>①</sup>	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances <sup>①</sup>	3 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials <sup>①</sup>	1 ▼
A310 - Labelling requirements <sup>①</sup>	3 ▼
A330 - Packaging requirements <sup>①</sup>	1 ▼
A410 - Microbiological criteria of the final product <sup>①</sup>	1 ▼
A420 - Hygienic practices during production related to SPS conditions <sup>①</sup>	1 ▼
A630 - Food and feed processing <sup>①</sup>	1 ▼
A830 - Certification requirement <sup>①</sup>	1 ▼
A840 - Inspection requirement <sup>①</sup>	1 ▼
A850 - Traceability requirements <sup>①</sup>	1 ▼
A851 - Origin of materials and parts <sup>①</sup>	1 ▼
A852 - Processing history <sup>①</sup>	1 ▼
A853 - Distribution and location of products after delivery <sup>①</sup>	1 ▼
B310 - Labelling requirements <sup>①</sup>	3 ▼
B320 - Marking requirements <sup>①</sup>	1 ▼
B700 - Product quality, safety or performance requirement <sup>①</sup>	1 ▼
B840 - Inspection requirement <sup>①</sup>	1 ▼
E100 - Non-automatic Import-licensing procedures other than authorizations covered under SPS and TBT chapters <sup>①</sup>	1 ▼
E125 - Licensing for the protection of public health <sup>①</sup>	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0807110000	Francia	8.80%	0%	\$0.73 ✓	\$0.53 ✓📍	★★★★★

**Requisitos de importación:**

## Regulatory requirements ①

For product: 0807110000 - Fresh watermelons  
 Exported from Panama to France  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2019  
 NTM year: 2018  
 Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 29 ^
A120 - Geographical restrictions on eligibility ①	1 ▼
A130 - Systems approach ①	1 ▼
A140 - Authorization requirement for SPB reasons for importing certain products ①	1 ▼
A150 - Authorization requirement for importers for SPB reasons ①	1 ▼
A210 - Tolerance limits for residues of pesticides or phyto-sanitary reasons, before the importation can take place. ①	3 ▼
A220 - Restricted use of certain substances in food and feeds and their contact materials ①	1 ▼
A310 - Labelling requirements ①	3 ▼
A330 - Packaging requirements ①	1 ▼
A410 - Microbiological criteria of the final product ①	1 ▼
A420 - Hygienic practices during production related to SPB conditions ①	1 ▼
A630 - Food and feed processing ①	1 ▼
A830 - Certification requirement ①	1 ▼
A840 - Inspection requirement ①	1 ▼
A850 - Traceability requirements ①	1 ▼
A851 - Origin of materials and parts ①	1 ▼
A852 - Processing history ①	1 ▼
A853 - Distribution and location of products after delivery ①	1 ▼
B310 - Labelling requirements ①	3 ▼
B320 - Marking requirements ①	1 ▼
B700 - Product quality, safety or performance requirement ①	1 ▼
B840 - Inspection requirement ①	1 ▼
E100 - Non-automatic Import-licensing procedures other than authorizations covered under SPB and TBT chapters ①	1 ▼
E125 - Licensing for the protection of public health ①	1 ▼

#### 4. Aceite de palma en bruto (subpartida 1511.10).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
1511101000	Alemania	0%	0%	\$0.68 ✓	\$0.49 ✓📍	★★★★★

Requisitos de importación:

### Regulatory requirements ⓘ

For product 1511101000 – Crude palm oil, for technical or industrial uses (excl. for manufacture of foodstuffs)

Exported from **Panama** to **Germany**

HS revision: **HS Rev.2017**

NTM Classification: **NTM rev. 2019**

NTM year: **2018**

Source: **EU Access2Markets (EU Data Sources & Copyright)**

Import requirements applied to this product	Total measures 12 ^
A130 - Systems approach ⓘ	1 ▼
A150 - Authorization requirement for importers for SPS reasons ⓘ	1 ▼
A190 - Prohibitions/restrictions of imports for SPS reasons, not elsewhere specified (n.e.s.) ⓘ	1 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ⓘ	1 ▼
A310 - Labelling requirements ⓘ	1 ▼
A320 - Marking requirements ⓘ	1 ▼
A330 - Packaging requirements ⓘ	1 ▼
A410 - Microbiological criteria of the final product ⓘ	1 ▼
A420 - Hygienic practices during production related to SPS conditions ⓘ	1 ▼
A630 - Food and feed processing ⓘ	1 ▼
A852 - Processing history ⓘ	1 ▼
B310 - Labelling requirements ⓘ	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
1511109000	República Checa	3.80%	0%	\$1.36 ✓	\$0.94 ✓ 🌐	★★★★★

**Requisitos de importación:**

## Regulatory requirements ①

For product 1511101000 – Crude palm oil, for technical or industrial uses (excl. for manufacture of foodstuffs)

Exported from Panama to Czech Republic

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2018

Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 12 ^
A130 - Systems approach ①	1 ▼
A150 - Authorization requirement for importers for SPS reasons ①	1 ▼
A190 - Prohibitions/restrictions of imports for SPS reasons, not elsewhere specified (n.e.s.) ①	1 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ①	1 ▼
A310 - Labelling requirements ①	1 ▼
A320 - Marking requirements ①	1 ▼
A330 - Packaging requirements ①	1 ▼
A410 - Microbiological criteria of the final product ①	1 ▼
A420 - Hygienic practices during production related to SPS conditions ①	1 ▼
A630 - Food and feed processing ①	1 ▼
A852 - Processing history ①	1 ▼
B310 - Labelling requirements ①	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
15111010	Suiza	0%	0%	\$0.99 ✓	\$0.61 ✓📍	★★★★☆

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product: 15111010 – Palm oil and its fractions, whether or not refined, but not chemically modified: crude oil: for animal feeding  
 Exported from Panama to Switzerland  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2012  
 NTM year: 2019  
 Source: ITC (Market Access Map)

Import requirements applied to this product	Total measures 47 <sup>^</sup>
A130 - Systems Approach <sup>①</sup>	1 ▼
A140 - Special Authorization requirement for SPB reasons <sup>①</sup>	1 ▼
A150 - Registration requirements for Importers <sup>①</sup>	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances <sup>①</sup>	2 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials <sup>①</sup>	3 ▼
A310 - Labelling requirements <sup>①</sup>	4 ▼
A410 - Microbiological criteria of the final product <sup>①</sup>	1 ▼
A420 - Hygienic practices during production <sup>①</sup>	1 ▼
A610 - Plant growth processes <sup>①</sup>	1 ▼
A620 - Animal raising or catching processes <sup>①</sup>	1 ▼
A630 - Food and feed processing <sup>①</sup>	1 ▼
A640 - Storage and transport conditions <sup>①</sup>	2 ▼
A690 - Other requirements on production or post-production processes, not elsewhere specified <sup>①</sup>	1 ▼
A830 - Certification requirement <sup>①</sup>	1 ▼
A850 - Traceability requirements <sup>①</sup>	1 ▼
A900 - SPB measures not elsewhere specified. <sup>①</sup>	1 ▼
B140 - Authorization requirement for TBT reasons <sup>①</sup>	1 ▼
B310 - Labelling requirements <sup>①</sup>	7 ▼
B410 - TBT regulations on production processes <sup>①</sup>	2 ▼
B420 - TBT regulations on transport and storage <sup>①</sup>	1 ▼
B490 - Production or Post-Production requirements not elsewhere specified. <sup>①</sup>	1 ▼
B600 - Product Identity requirement <sup>①</sup>	2 ▼
B700 - Product quality or performance requirement <sup>①</sup>	1 ▼
B800 - Conformity assessment related to TBT <sup>①</sup>	1 ▼
B830 - Certification requirement <sup>①</sup>	1 ▼
B850 - Traceability Information requirements <sup>①</sup>	1 ▼
B900 - TBT Measures not elsewhere specified. <sup>①</sup>	3 ▼
C300 - Requirement to pass through specified port of customs <sup>①</sup>	1 ▼
C400 - Import monitoring and surveillance requirements and other automatic licensing measures <sup>①</sup>	1 ▼
C900 - Other formalities, not elsewhere specified. <sup>①</sup>	1 ▼

## 5. Plátano (subpartida 0803.10).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0803101000	España	16%	0%	\$0.77 ✓	\$0.81 ✓📍	★★★★☆

Requisitos de importación:

### Regulatory requirements ⓘ

For product: 0803101000 – Plantains, fresh  
 Exported from Panama to Spain  
 HS revision: HS Rev.2017  
 NTM Classification: NTM rev. 2019  
 NTM year: 2018  
 Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 29 ^
A120 - Geographical restrictions on eligibility ⓘ	1 ▼
A130 - Systems approach ⓘ	1 ▼
A140 - Authorization requirement for SPB reasons for importing certain products ⓘ	1 ▼
A150 - Authorization requirement for Importers for SPB reasons ⓘ	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ⓘ	3 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ⓘ	1 ▼
A310 - Labelling requirements ⓘ	3 ▼
A330 - Packaging requirements ⓘ	1 ▼
A410 - Microbiological criteria of the final product ⓘ	1 ▼
A420 - Hygienic practices during production related to SPB conditions ⓘ	1 ▼
A630 - Food and feed processing ⓘ	1 ▼
A830 - Certification requirement ⓘ	1 ▼
A840 - Inspection requirement ⓘ	1 ▼
A850 - Traceability requirements ⓘ	1 ▼
A851 - Origin of materials and parts ⓘ	1 ▼
A852 - Processing history ⓘ	1 ▼
A853 - Distribution and location of products after delivery ⓘ	1 ▼
B310 - Labelling requirements ⓘ	3 ▼
B320 - Marking requirements ⓘ	1 ▼
B700 - Product quality, safety or performance requirement ⓘ	1 ▼
B840 - Inspection requirement ⓘ	1 ▼
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPB and TBT chapters ⓘ	1 ▼
E125 - Licensing for the protection of public health ⓘ	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
08031000	Aruba	0%	0	\$0.84 ✓	\$0.70 ✓ 🌐	★★★★★

Requisitos de importación:

## Regulatory requirements ⓘ

For product 08031000 – Bananas, including plantains, fresh or dried: Plantains  
Exported from **Panama** to **Aruba**

*No data available for selected reporter, partner, product combination.*

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
08031000	Noruega	0%	0%	\$1.73 ✓	\$0.70 ✓ 	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product 08031000 – Fresh or dried plantains

Exported from **Panama** to **Norway**

HS revision: **HS Rev.2017**

NTM Classification: **NTM rev. 2012**

NTM year: **2019**

Source: **ITC (Market Access Map)**

Import requirements applied to this product	Total measures 7	^
A510 - Cold/heat treatment <sup>①</sup>	1	▼
A610 - Plant growth processes <sup>①</sup>	1	▼
A630 - Food and feed processing <sup>①</sup>	2	▼
A640 - Storage and transport conditions <sup>①</sup>	2	▼
C400 - Import monitoring and surveillance requirements and other automatic licensing measures <sup>①</sup>	1	▼
Import requirements applied to all goods	Total measures 6	^
A890 - Conformity assessment related to SPS not elsewhere specified. <sup>①</sup>	1	▼
B220 - Restricted use of certain substances <sup>①</sup>	1	▼
B400 - Production or Post-Production requirements <sup>①</sup>	1	▼
B850 - Traceability information requirements <sup>①</sup>	1	▼
B890 - Conformity assessment related to TBT not elsewhere specified. <sup>①</sup>	1	▼
C400 - Import monitoring and surveillance requirements and other automatic licensing measures <sup>①</sup>	1	▼



## 6. Yuca (subpartida 0714.10).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
07141000	Islandia	30%	0%	\$3.00 ✓	\$0.57 ✓ 🌐	★★★★★

Requisitos de importación:

### Regulatory requirements ⓘ

For product: 07141000 – Fresh, dried or frozen manioc (cassava)

Exported from Panama to Iceland

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2020

Source: ITC (Market Access Map)

Import requirements applied to this product	Total measures 15 ^
A150 - Authorization requirement for importers for SPS reasons ⓘ	1 ▼
A310 - Labelling requirements ⓘ	2 ▼
A320 - Marking requirements ⓘ	2 ▼
A330 - Packaging requirements ⓘ	2 ▼
A640 - Storage and transport conditions ⓘ	1 ▼
A850 - Traceability requirements ⓘ	1 ▼
B210 - Tolerance limits for residues of or contamination by certain substances ⓘ	1 ▼
B310 - Labelling requirements ⓘ	1 ▼
B320 - Marking requirements ⓘ	1 ▼
B330 - Packaging requirements ⓘ	1 ▼
B420 - TBT regulations on transport and storage ⓘ	2 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
07141000	Canadá	0%	0%	\$0.93 ✓	\$0.57 ✓ 🌐	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product: 07141000 – Manioc, arrowroot, salep, Jerusalem artichokes, sweet potatoes and similar roots and tubers with high starch or inulin content, fresh, chilled, frozen or dried, whether or not sliced or in the form of pellets; sago pith : Manioc (cassava)

Exported from **Panamá** to **Canada**

HS revision: **HS Rev.2017**

NTM Classification: **NTM rev. 2018**

NTM year: 2017

Source: **UNCTAD**

Import requirements applied to this product	Total measures 34 <sup>^</sup>
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances <sup>①</sup>	2 <sup>▼</sup>
A220 - Restricted use of certain substances in foods and feeds and their contact materials <sup>①</sup>	8 <sup>▼</sup>
A310 - Labelling requirements <sup>①</sup>	10 <sup>▼</sup>
A850 - Traceability requirements <sup>①</sup>	1 <sup>▼</sup>
B330 - Packaging requirements <sup>①</sup>	2 <sup>▼</sup>
B410 - TBT regulations on production processes <sup>①</sup>	1 <sup>▼</sup>
B420 - TBT regulations on transport and storage <sup>①</sup>	1 <sup>▼</sup>
B600 - Product identity requirement <sup>①</sup>	1 <sup>▼</sup>
B700 - Product-quality, safety or -performance requirement <sup>①</sup>	3 <sup>▼</sup>
B830 - Certification requirement <sup>①</sup>	1 <sup>▼</sup>
B851 - Origin of materials and parts <sup>①</sup>	1 <sup>▼</sup>
B890 - Conformity assessment related to TBT, n.e.s. <sup>①</sup>	1 <sup>▼</sup>
C200 - Direct consignment requirement <sup>①</sup>	1 <sup>▼</sup>
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPS and TBT chapters <sup>①</sup>	1 <sup>▼</sup>

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
07141000	Honduras	15%	0%	\$1.00 ✓	\$0.57 ✓ 	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product 071410000000 – "Raíces de yuca (mandioca), arrurruz o salep, aguaturmas (patacas), camotes (batatas, boniatos) y raíces y tuberculos similares ricos en fecula o inulina, frescos, refrigerados, congelados o secos, incluso troceados o en "pellets"; medula de sagu: Raíces de yuca (mandioca)"

Exported from **Panama** to **Honduras**

*No data available for selected reporter, partner, product combination.*

## 7. Cacao en granos (subpartida 1801.00).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
18010000	Australia	0%	0%	\$4.83 ✓	\$3.50 ✓📍	★★★★☆

Requisitos de importación:

### Regulatory requirements ⓘ

For product 18010000 – Cocoa beans, whole or broken, raw or roasted  
Exported from Panama to Australia

*No data available for selected reporter, partner, product combination.*

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
18010000	Sudáfrica	0%	0%	\$4.18 ✓	\$3.09 ✓📍	★★★★☆

Requisitos de importación:

## Regulatory requirements ⓘ

For product 18010000 – Cocoa beans, whole or broken, raw or roasted  
Exported from **Panama** to **Australia**

*No data available for selected reporter, partner, product combination.*

Fracción	País	NMF	Arancel Preferencial		Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
18010000	Islandia	0%	0%		\$8.94 ✓	\$3.69 ✓	★★★★☆

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product 18010000 – Cocoa beans

Exported from Panama to Iceland

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2020

Source: ITC (Market Access Map)

Import requirements applied to this product	Total measures 15 <sup>^</sup>
A150 - Authorization requirement for importers for SPS reasons <sup>①</sup>	1 <sup>▼</sup>
A310 - Labelling requirements <sup>①</sup>	2 <sup>▼</sup>
A320 - Marking requirements <sup>①</sup>	2 <sup>▼</sup>
A330 - Packaging requirements <sup>①</sup>	2 <sup>▼</sup>
A640 - Storage and transport conditions <sup>①</sup>	1 <sup>▼</sup>
A850 - Traceability requirements <sup>①</sup>	1 <sup>▼</sup>
B210 - Tolerance limits for residues of or contamination by certain substances <sup>①</sup>	1 <sup>▼</sup>
B310 - Labelling requirements <sup>①</sup>	1 <sup>▼</sup>
B320 - Marking requirements <sup>①</sup>	1 <sup>▼</sup>
B330 - Packaging requirements <sup>①</sup>	1 <sup>▼</sup>
B420 - TBT regulations on transport and storage <sup>①</sup>	2 <sup>▼</sup>

## 8. Café tostado sin descafeinar(subpartida 0901.21).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
09012100	Australia	0%	0%	\$16.04 ✓	\$6.47 ✓📍	★★★★★

Requisitos de importación:

### Regulatory requirements ⓘ

For product 18010000 – Cocoa beans, whole or broken, raw or roasted  
Exported from Panama to Australia

*No data available for selected reporter, partner, product combination.*

Fracción	País	NMF	Arancel Preferencial		Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
09012100	<b>Qatar</b>	0%	0		\$13.54 ✓	\$6.10 ✓	★★★★★

**Requisitos de importación:**

## Regulatory requirements <sup>①</sup>

For product: 09012100 – Roasted coffee (excl. decaffeinated)

Exported from Panama to Qatar

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2020

Source: ITC (Market Access Map)

Import requirements applied to this product	Total measures 65 <sup>^</sup>
A130 - Systems approach <sup>①</sup>	5 <sup>▼</sup>
A140 - Authorization requirement for SPS reasons for importing certain products <sup>①</sup>	6 <sup>▼</sup>
A150 - Authorization requirement for importers for SPS reasons <sup>①</sup>	1 <sup>▼</sup>
A190 - Prohibitions/restrictions of imports for SPS reasons, not elsewhere specified (n.e.s.) <sup>①</sup>	1 <sup>▼</sup>
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances <sup>①</sup>	4 <sup>▼</sup>
A220 - Restricted use of certain substances in foods and feeds and their contact materials <sup>①</sup>	1 <sup>▼</sup>
A310 - Labelling requirements <sup>①</sup>	2 <sup>▼</sup>
A330 - Packaging requirements <sup>①</sup>	1 <sup>▼</sup>
A410 - Microbiological criteria of the final product <sup>①</sup>	3 <sup>▼</sup>
A420 - Hygienic practices during production related to SPS conditions <sup>①</sup>	3 <sup>▼</sup>
A590 - Treatments to eliminate plants and animal pests or disease-causing organisms in the final product n.e.s. or prohibition of treatment <sup>①</sup>	1 <sup>▼</sup>
A630 - Food and feed processing <sup>①</sup>	1 <sup>▼</sup>
A640 - Storage and transport conditions <sup>①</sup>	1 <sup>▼</sup>
A810 - Product registration and approval requirement <sup>①</sup>	2 <sup>▼</sup>
A820 - Testing requirement <sup>①</sup>	12 <sup>▼</sup>
A830 - Certification requirement <sup>①</sup>	5 <sup>▼</sup>
A840 - Inspection requirement <sup>①</sup>	5 <sup>▼</sup>
A860 - Quarantine requirement <sup>①</sup>	2 <sup>▼</sup>
B310 - Labelling requirements <sup>①</sup>	5 <sup>▼</sup>
B700 - Product quality, safety or performance requirement <sup>①</sup>	4 <sup>▼</sup>



Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
0901210000	Italia	7.50%	0%	\$13.19 ✓	\$6.40 ✓📍	★★★★★

**Requisitos de importación:**

## Regulatory requirements ⓘ

For product: 0901210000 – Roasted coffee (excl. decaffeinated)

Exported from Panama to Italy

HS revision: HS Rev.2017

NTM Classification: NTM rev. 2019

NTM year: 2018

Source: EU Access2Markets ( EU Data Sources & Copyright)

Import requirements applied to this product	Total measures 23 ^
A120 - Geographical restrictions on eligibility ⓘ	1 ▼
A130 - Systems approach ⓘ	1 ▼
A140 - Authorization requirement for SPS reasons for importing certain products ⓘ	1 ▼
A150 - Authorization requirement for importers for SPS reasons ⓘ	1 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ⓘ	2 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ⓘ	1 ▼
A310 - Labelling requirements ⓘ	3 ▼
A330 - Packaging requirements ⓘ	1 ▼
A410 - Microbiological criteria of the final product ⓘ	1 ▼
A420 - Hygienic practices during production related to SPS conditions ⓘ	1 ▼
A630 - Food and feed processing ⓘ	1 ▼
A850 - Traceability requirements ⓘ	1 ▼
A851 - Origin of materials and parts ⓘ	1 ▼
A852 - Processing history ⓘ	1 ▼
A853 - Distribution and location of products after delivery ⓘ	1 ▼
B310 - Labelling requirements ⓘ	3 ▼
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPS and TBT chapters ⓘ	1 ▼
E125 - Licensing for the protection of public health ⓘ	1 ▼

## 9. Azúcar turbinada (subpartida 1701.13).

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
1701130000	Corea del Sur	3%	1.80%	\$1.89 ✓	\$0.55 ✓📍	★★★★★

Requisitos de importación:

### Regulatory requirements ①

For product: 1701130000 - Cane or beet sugar and chemically pure sucrose, in solid form; Raw sugar not containing added flavouring or colouring matter; Cane sugar specified in Subheading Note 2 to this Chapter  
 Exported from Panama to Korea, Republic of  
 HS revision: HS Rev.2012  
 NTM Classification: NTM rev. 2019  
 NTM year: 2016  
 Source: UNCTAD

Import requirements applied to this product	Total measures 49 ^
A140 - Authorization requirement for SPB reasons for importing certain products ①	1 ▼
A150 - Authorization requirement for Importers for SPB reasons ①	2 ▼
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ①	2 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ①	3 ▼
A310 - Labelling requirements ①	4 ▼
A320 - Marking requirements ①	1 ▼
A330 - Packaging requirements ①	1 ▼
A410 - Microbiological criteria of the final product ①	1 ▼
A420 - Hygienic practices during production related to SPB conditions ①	1 ▼
A490 - Hygienic requirements, n.e.s. ①	2 ▼
A630 - Food and feed processing ①	1 ▼
A640 - Storage and transport conditions ①	3 ▼
A810 - Product registration and approval requirement ①	2 ▼
A820 - Testing requirement ①	2 ▼
A840 - Inspection requirement ①	2 ▼
A851 - Origin of materials and parts ①	1 ▼
A853 - Distribution and location of products after delivery ①	1 ▼
A859 - Traceability requirements, n.e.s. ①	1 ▼
A890 - Conformity assessment related to SPB conditions, n.e.s. ①	1 ▼
B310 - Labelling requirements ①	3 ▼
B320 - Marking requirements ①	1 ▼
B410 - TBT regulations on production processes ①	1 ▼
B700 - Product quality, safety or performance requirement ①	1 ▼
B820 - Testing requirement ①	2 ▼
B851 - Origin of materials and parts ①	1 ▼
B853 - Distribution and location of products after delivery ①	2 ▼
C400 - Import monitoring, surveillance and automatic licensing measures ①	5 ▼
E100 - Non-automatic import-licensing procedures other than authorizations covered under SPB and TBT chapters ①	1 ▼

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
17011300	Bahamas	0%	0%	\$1.40 ✓	\$0.60 ✓ 🌐	★★★★☆

**Requisitos de importación:**

## Regulatory requirements ⓘ

For product 17011300 – Cane or beet sugar and chemically pure sucrose, in solid form: Raw sugar not containing added flavouring or colouring matter: Cane sugar specified in subheading note 2 to this chapter

Exported from **Panama** to **Bahamas**

HS revision: **HS Rev.2012**

NTM Classification: **NTM rev. 2012**

NTM year: **2015**

Source: **ITC (Market Access Map)**

Import requirements applied to this product	Total measure 1
<b>A140 - Special Authorization requirement for SPS reasons ⓘ</b>	1 ▲
<p><b>Special Authorization requirement for SPS reasons</b></p> <ul style="list-style-type: none"> <li>📄 <i>Legislation title</i> : Import Control (Foods, Plants and Animals) Regulations (S.I. 35/1993)</li> <li>📄 <i>Legislation summary</i> : No person shall import any food, plant or animal into The Bahamas except under a written licence.</li> <li>🏛️ <i>Implementation authority</i> : Ministry of Finance</li> <li>🕒 <i>Validity</i> : from 03.1972</li> <li>🌐 <i>Other countries affected</i> : ALL COUNTRIES</li> <li>📄 <i>Document</i></li> <li>🔗 <i>Link</i></li> </ul>	

Fracción	País	NMF	Arancel Preferencial	Precio Promedio de Importación	Precio Promedio de Exportación	Oportunidades de Exportación
17011310	Canadá	0%	0%	\$1.05 ✓	\$0.60 ✓🌐	★★★★☆

**Requisitos de importación:**

## Regulatory requirements ⓘ

For product 17011310 – Cane or beet sugar and chemically pure sucrose, in solid form : Raw sugar not containing added flavouring or colouring matter : Cane sugar specified in subheading note 2 to this chapter : For use by sugar refineries in the production of refined sugar used in the manufacture of wine

Exported from **Panama** to **Canada**

HS revision: **HS Rev.2017**

NTM Classification: **NTM rev. 2018**

NTM year: **2017**

Source: **UNCTAD**

Import requirements applied to this product	Total measures 32 ^
A210 - Tolerance limits for residues of or contamination by certain (non-microbiological) substances ⓘ	2 ▼
A220 - Restricted use of certain substances in foods and feeds and their contact materials ⓘ	8 ▼
A310 - Labelling requirements ⓘ	10 ▼
A850 - Traceability requirements ⓘ	1 ▼
B330 - Packaging requirements ⓘ	1 ▼
B410 - TBT regulations on production processes ⓘ	1 ▼
B420 - TBT regulations on transport and storage ⓘ	1 ▼
B600 - Product identity requirement ⓘ	2 ▼
B700 - Product-quality, safety or -performance requirement ⓘ	2 ▼
B830 - Certification requirement ⓘ	1 ▼
B851 - Origin of materials and parts ⓘ	1 ▼
B890 - Conformity assessment related to TBT, n.e.s. ⓘ	1 ▼
C200 - Direct consignment requirement ⓘ	1 ▼